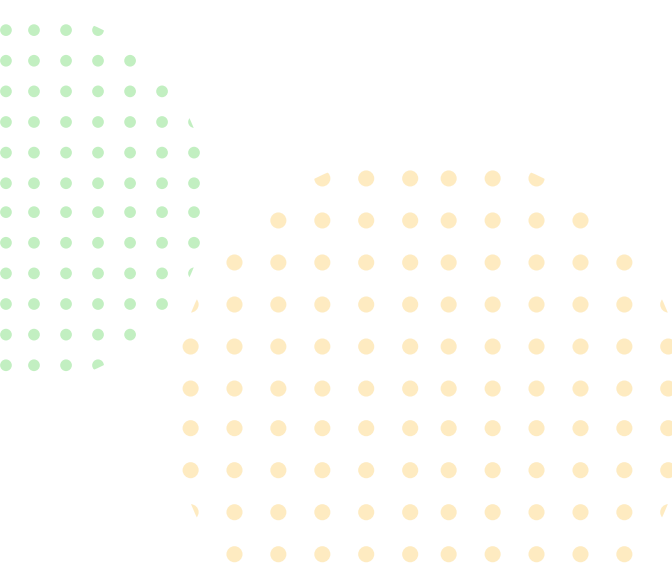


Selecting an Exclusion Monitoring Solution

So, you're looking at options for ongoing healthcare exclusion monitoring, and a solution to help mitigate your risk and optimize your workflows? You've come to the right place.

Can we mention one thing before we get started? Not all exclusion monitoring solutions are created equal. Committing to a new system for your team is a big decision, and we want you to be as well informed as possible.

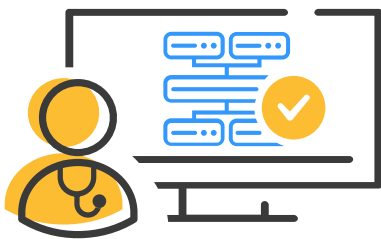


A solution should provide the most **comprehensive** end-to-end holistic monitoring with the lowest cost of ownership.

What do we mean by “lowest cost of ownership”? It’s simple. Removing manual intervention typically required to make it work. For example, how much time do you spend working through potential exclusion matches? Our enhanced data technology and matching algorithms remove the need to continually remove fuzzy or potential exclusion matches.

Many primary sources provide limited information on excluded individuals, so we fill in the gaps to make matching easier. At ProviderTrust, our solutions start with the standard sanction/exclusion data and complete each exclusion profile with augmented data to ensure exact-matches are found even in the most complicated scenarios. We are so confident in our results, that we back our work with a \$5m E&O policy.

Enhanced Monitoring with Data Augmentation

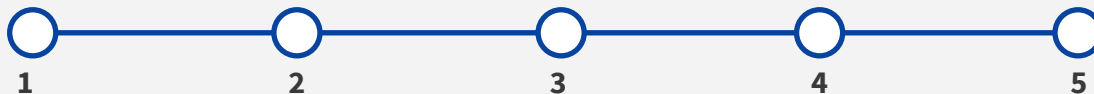


Exclusion monitoring and screening for provider sanctions seem pretty straight forward until you get into the details of disparate data and the many different ways exclusion authorities display information. Healthcare organizations need a smarter data set to get the job done, and that only comes through enhanced records from automated tools. It’s important to find a solution that complements existing data with unique identifiers (SSN, NPI, EIN) and supplemental information for a complete search and optimized results.

How **trustworthy** is your current solution or process for exact matches?

Not-Trustworthy

Trustworthy



Remove Manual Rework

What does your current exclusion monitoring process look like? Is it working for you instead of giving you more busy-work and data entry each day? Many solutions claim to offer an effortless experience, but can’t deliver. You need a solution that is going to be efficient, reliable, and easy-to-use. Eliminate false positive validation, “fuzzy matches”, constant alert cleanup, and tedious rework. It’s time for a solution that gives you confidence and stability and doesn’t rely on manual re-verification of exclusion data from many different sources.

Does your current exclusion monitoring process require **manual intervention**?

YES

NO

Consolidate Every Source and Monitored Population



Many times we hear that healthcare organizations are only referencing federal exclusions sources such as the OIG LEIE and SAM.gov. Combining information from these sources with each state’s Medicaid excluded, terminated, suspended, or ineligible provider list builds a complete history of any disciplinary actions.

The complexity involved in finding, managing, and analyzing inefficient and incomplete government data creates risk for your organization. You need a solution that helps you associate each population (clinician, vendor, employee, manager, admin, etc.) with any potential sanctions from state authority databases in one place.

Are you following **CMS guidance** on monitoring employees, providers, vendors (including 5% ownership or admin responsibilities), and your referring/prescribing networks?

YES NO

Are you checking all **exclusion sources** and **databases** at least every month?

- HHS OIG LEIE
- SAM.gov
- State Medicaid Exclusion Lists
- Other: _____

How often should I check for exclusions?

Automating the process for real-time monitoring is considered best practice, because primary sources can change at any time. At a minimum, HHS OIG suggests to monitor each month at a minimum.

Who should I be monitoring?

Providers, employees, referral networks, vendors, and anyone in general who is contributing to care or services that are paid for with federal dollars.



Which lists should I monitor?



OIG LEIE



SAM.gov



State Medicaid Exclusion Lists


Easily Conduct Audits and Gather Reports



Audits, surveys, and evaluations are stressful and a reliable partner is necessary at any moment. When choosing a solution, find technology that allows for seamless integration, real-time updates and reporting, and the ability to retroactively pull monitoring reports and exclusion records. Collaboration and accountability are essential to creating a consistent and effective exclusion monitoring workflow. Find a tool that allows you to configure automated reports and internal communication to manage team success.

Expect Quality Results and Security

Expect more from your exclusion monitoring solution. Measurable results and accountability should be your starting point, not just something you are working towards. Look for a quality application that is going to provide a more efficient and effective process, backed by policies that take accountability for any errors. Take the time to evaluate if your data will be transferred and managed by a trustworthy accredited third party that is held to the highest standards. Have the information you need in a timely manner to take any necessary actions to protect patients and support the healthcare community.



Does your exclusion monitoring solution or potential vendor have an E&O policy?

Make a list of some of the reports you will need to pull each month, or any audits or surveys that require ongoing exclusion monitoring:

On a scale of 1-5, how would you rate your team's exclusion/sanction process?

Needs Work **Excellent**

○ 1 ——— 2 ——— 3 ——— 4 ——— 5 ○

People-focused healthcare organizations put their trust in Passport.

Passport delivers freedom from your Compliance and HR processes so that you can focus on developing people. Automate your exclusion monitoring and increase confidence and efficiency all in one solution.



We can now do what we have been unable to do, with 100% confidence, when it comes to our workforce compliance. I can now sleep at night knowing that we are providing the best care with the most qualified providers.

Angi L., Sr. Director of Compliance

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